

KIRK OTIS

PRIVATE EQUITY

CAPITAL MARKETS

MERGERS AND
ACQUISITIONS



Kirk's 35-year career has focused on M&A and capital transactions. He has led over 50 transactions totaling \$13.5B in total deal value. A MBA and CPA, Kirk is skilled in securing investors and funding, taking responsibility for the full transaction cycle from planning, marketing, term sheet preparation, diligence, agreement negotiation, and closings.

Kirk has been the CEO of 3 Venture Capital/Private Equity backed firms, CFO of 3 firms. As a Corporate Development professional at The LTV Corporation, DSC Communications, and Nortel Networks, he led and provided governance on 25 equity investments in technology start-ups. Kirk has completed Acquisitions, Divestitures, Debt and Equity Raises, IPOs, Corporate Real Estate transactions, large Sale-Leasebacks, and Debt Offerings. Kirk has been involved in various fields including automotive, steel, healthcare, semiconductor, telecom and cloud infrastructures.

